

# CABO REAL ESTATE SERVICES

## Los Cabos Real Estate Market Update

July 18, 2021

### What's New

**Real Estate:** House and Condo sales volumes continued their blistering pace into the 2nd quarter of 2021 recording more volume in Q2 than all of 2020 combined. [READ MORE](#)

**COVID-19:** A recent spike in Covid cases has Los Cabos at the 2nd highest alert level. Protocols include increased Social Distancing, Face Masks, Hand Sanitizer along with no alcohol being served after 6pm anywhere.

**Featured Listings:** Check out our listing in Copala which just had a major price reduction.

### Casa Buena Vida | Copala 2201 | Price Reduction







**Casa Buena Vida  
Copala 2201  
\$498,800 USD**

**MOTIVATED SELLER! PRICED TO SELL!** This luxury corner unit condo is the lowest priced 3 bed, 3 baths in Copala! CONDO CAN BE PURCHASED WITH OR WITHOUT FURNITURE (Furniture can be purchased under a separate contract for 30K). Casa Buena Vida is an extremely well-appointed 3-bed, 3-bath luxury condo located in the prestigious community of Copala. This large second-floor corner unit offers its residents a peaceful garden-like setting while still offering a magnificent view of the Pacific Ocean. Upgrades in the home include a custom-designed kitchen like no other in Copala, numerous built ins, upgraded appliances, and hand-selected lighting fixtures and finishes. This home combines the convenience of a lock-and-go condo yet has plenty of space, privacy, and all the amenities of a 5-star golf resort.

The condo also comes with a covered, assigned parking stall, located right next to the building entrance. A must-see private retreat.

The condo is located within the Quivera community that is home to the Sunset Beach resort and is surrounded by a Jack Nicholas oceanfront signature golf course. Copala offers its residents a complete Baja lifestyle

that includes the organic garden club, holistic club, yacht club, wine club, cultural club, a 45,000 square-foot clubhouse with 3 pools to choose from, Jacuzzi, cinema, spa, concierge, and many more owner benefits including 25% discount at the Quivira Nicklaus golf course. Resort living at its finest

Check out the Matterport Virtual Tour.

[More About Casa Buena Vida](#)

[View Matterport Virtual Tour](#)

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## 2021 Q2 Market Report

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House & Condo sales volumes continued their blistering pace in the second quarter of 2021. Shaking up some of the statistics has been a massive surge in high end condo sales. Including the epic sell-out of the Querencia Ocean Residences. [READ MORE](#)

[View 2021 Q2 Market Report](#)

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Everyone is looking for a “deal”. In Cabo finding one means knowing the market. We know the market and are THE SOURCE for finding property that is “Priced to Sell”.

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