



December 19, 2022

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## Seasons Greetings

Our team at Cabo Real Estate Services would like to wish our clients Seasons Greetings and Happy Holidays. May your holiday season be joyous, peaceful, safe and with loved ones.

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## What's New

Sales are slowing from their frenzied pace in 2021 and the first half of 2022. Lack of physical inventory remains the biggest reason for slowing sales in Los Cabos. Demand remains strong, albeit pent up, with Days on Market continuing its downward decline. A number of over priced listings are experiencing price reductions in hopes of attracting buyers off the sidelines. Inventory makeup continues in our “new world” with pre-construction inventory on MLS exceeding physical inventory.

*Check out our 2022 Q3 Market Report below for more information,*

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2022 Q3

## Los Cabos Real Estate Market Report

### NEW LISTING

VISTA VELA PHASE 1 - VILLA 125  
LISTED FOR \$448,900 USD

This is a coveted first row 3-bedroom, 3.5-bathroom townhome located in the popular community of Vista Vela Phase 1. This turn-key, ready to move into home is an end unit located next to the expansive community pool and clubhouse.

[View Full Listing for Villa 125](#)







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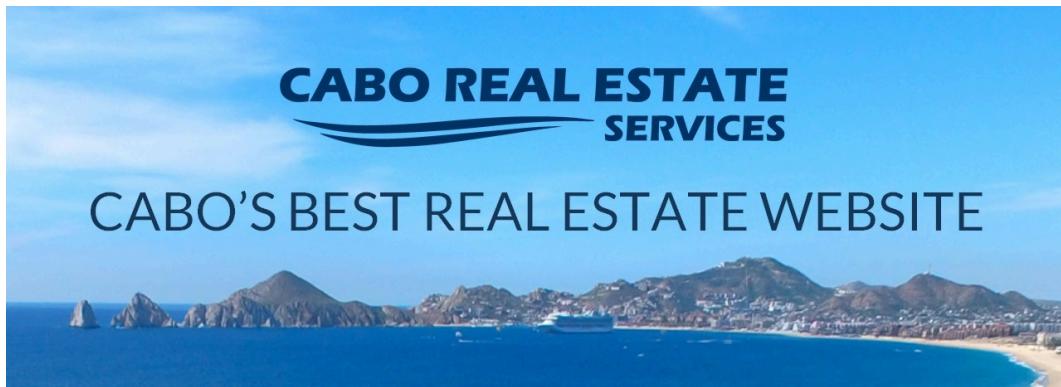
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